

# SPRING SEMINAR



**DCLTA**

D.C. LAND TITLE ASSOCIATION

**SPONSORSHIP PROSPECTUS**

**MAY 9, 2024**

[WWW.DCLTA.COM](http://WWW.DCLTA.COM)



# SPONSOR PROSPECTUS

## SPRING SEMINAR - May 9, 2024

The D.C. Land Title Association is pleased to invite your company to participate in the 2024 Spring Seminar. The DCLTA Spring Seminar will be held at Maggiano's Little Italy Chevy Chase 5333 Wisconsin Ave. NW, Washington, DC 20015.

There are several opportunities to have your company and its services in front of top title industry professionals. Your organization's support allows DCLTA to focus its efforts on providing the best education, social and networking opportunities possible in our industry! The exhibit portion of the DCLTA 2024 Spring Seminar will be open from 10:30 am – 4:00 pm.

**Deadline for Seminar Sponsorships: Friday, April 26, 2024**

## AGENDA

**8:00 am – 9:00 am**

**Continental Breakfast and Registration**

**9:15 am – 9:30 am**

**Introduction and Opening Remarks**

*DCLTA President Kevin Anderson*

**9:30 am – 10:30 am**

**Inclusionary Zoning**

***Gene Bulmash, District of Columbia Department of Housing and Community Development***

This presentation will include a summary of the inclusionary zoning program; its process for individuals, property management, lenders, realtors and title professionals; recent changes to the program; pending and upcoming changes to the program.

**10:30 am – 10:45 am**

**Break and Visit Exhibitors**

**10:45 am – 11:45 am**

**Underwriting Condo Conversions**

***Steven M. Buckman, Esquire Buckman Legal PLLC and General Counsel, Standard Title Group, LLC***

Mr. Buckman has converted and underwritten thousands of condo conversion projects over the last 40 years. This presentation will review the Settlement Agent's guide to underwriting condo conversions. Do you have all that you need to go to closing?

# AGENDA

(CONTINUED PAGE 2)

**11:45 pm – 12:45 pm**

**Lunch with Exhibitors**

**12:45 pm – 1:45 pm**

**Office of Tax and Revenue Panel**

*Frank Bessenyei, Division Chief, Assessment Services Division, Real Property Tax Administration, District of Columbia Office of Tax and Revenue, Jocelyn Harris, Homestead Unit Manager, Real Property Tax Administration, District of Columbia Office of Tax and Revenue and Ida Williams, Recorder of Deeds, Real Property Tax Administration, District of Columbia Office of Tax and Revenue*

A panel conversation with senior staff members from the Office of Tax and Revenue covering topics that effect the recordation and taxing of recordable instruments including the online filing of the Homestead Application, applying for the reduced Recordation Tax rate for first-time District homebuyers, filing for Homestead on new construction condo conversions and, and much more.

**1:45 pm – 2:00 pm**

**Break and Visit Exhibitors**

**2:00 pm – 3:00 pm**

**Legislative and Case Law Update**

*Roy Kaufmann, Jackson & Campbell*

An update on recently passed and introduced legislation and the latest court decisions affecting the title industry.

**3:00 pm – 4:00 pm**

**TOPA Claims**

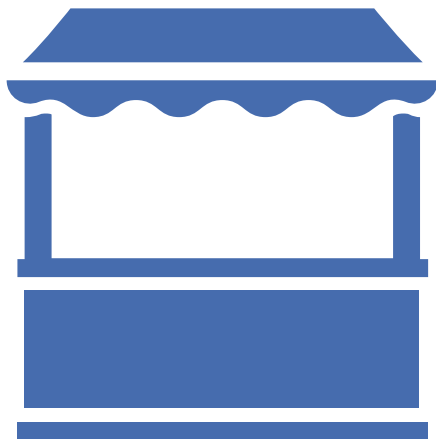
*Brian Thompson, Jackson & Campbell*

All you need to know about the latest trends in TOPA claims and how to avoid them.

**4:00 pm**

**Happy Hour**

Maggiano's Little Italy



## EXHIBITOR FEES

**\$600 MEMBER**

**\$750 NON-MEMBER**

Tabletop Space - Includes table, 2 chairs, and a trashcan. Display space will be limited to the tabletop. Each tabletop includes two registrations. Additional registrations can be purchased for \$160 for members and \$210 for non-members.

**Exhibit Space Deadline for Spring Seminar: May 1, 2024**



# SPONSORSHIPS

## PLATINUM LEVEL\*

- Lunch Sponsor – \$1,000
- Happy Hour Sponsor - \$1,000
- Tote Bag Sponsor – \$1,000
- Speaker Sponsor – \$1,000 (Four opportunities)
- Name badge & Lanyard Sponsor – \$1,000

## GOLD LEVEL

- Break Sponsor – \$750 (Two opportunities)
- Coffee & Napkins - \$750
- Mini Chocolates or Mints - \$750
- MicroCloth - \$750
- Clip Magnet - \$750
- Pen and Notepad Drop Sponsor – \$750
- Event Microsite Sponsor - \$750
- Promotional material in attendees bag/seats (sponsor to provide) – \$750

In return for your company's support, the DCLTA is pleased to offer:

One Attendee Registration

Company name & logo printed on sponsored item or listed on signage at sponsored event (as applicable)

Company name and logo listed on signage in the registration area

Company name & logo on donor list to appear in email blasts

Company name & logo printed in program listing

A full contact list of all attendees when the meeting has ended

A drop-in in the attendee tote (subject to DCLTA approval)

**\*PLEASE NOTE: Platinum Level Sponsorships Includes two registrations**

**Deadline for Seminar Sponsorships: Friday, April 26, 2024**



**DCLTA SPRING SEMINAR  
EXHIBIT BOOTH AND SPONSORSHIP FORM**

May 9, 2024

1. EXHIBITOR/SPONSOR INFORMATION

Name \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ ZIP+4 \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_  
Additional Exhibitor Names \_\_\_\_\_

2. EXHIBITOR FEES

	Member	Non-Member	Total
Exhibit	___ x \$600	___ x \$750	\$ _____
Additional Registrations	Early Bird	After 4/10	Total
Member	___ x \$120	___ x \$160	\$ _____
Non-Member	___ x \$160	___ x \$210	\$ _____

3. SPONSORSHIP SELECTION

**PLATINUM LEVEL**

Lunch Sponsor – \$1,000  
Happy Hour Sponsor - \$1,000  
Tote Bag Sponsor – \$1,000  
Speaker Sponsor – \$1,000 (Four opportunities)  
Name badge & Lanyard Sponsor – \$1,000

**GOLD LEVEL**

Break Sponsor – \$750 (Two opportunities)  
Coffee & Napkins - \$750  
Mini Chocolates or Mints - \$750  
MicroCloth - \$750  
Clip Magnet - \$750  
Pen and Notepad Drop Sponsor – \$750  
Event Microsite Sponsor - \$750  
Promotional material in attendees bag/seats (sponsor to provide) – \$750

GRAND TOTAL \$ \_\_\_\_\_

4. METHOD OF PAYMENT – PAYMENT DUE AT TIME OF ORDER

Make check payable to DCLTA -A \$25 fee will be charged for returned checks. All payments in US funds drawn on US banks. To pay by credit card, please visit [www.dclta.com](http://www.dclta.com) and Sign In. DCLTA currently accepts the following credit cards: American Express, Discover, MasterCard and VISA. DCLTA is unable to accept credit cards by phone, fax, email or by mail.

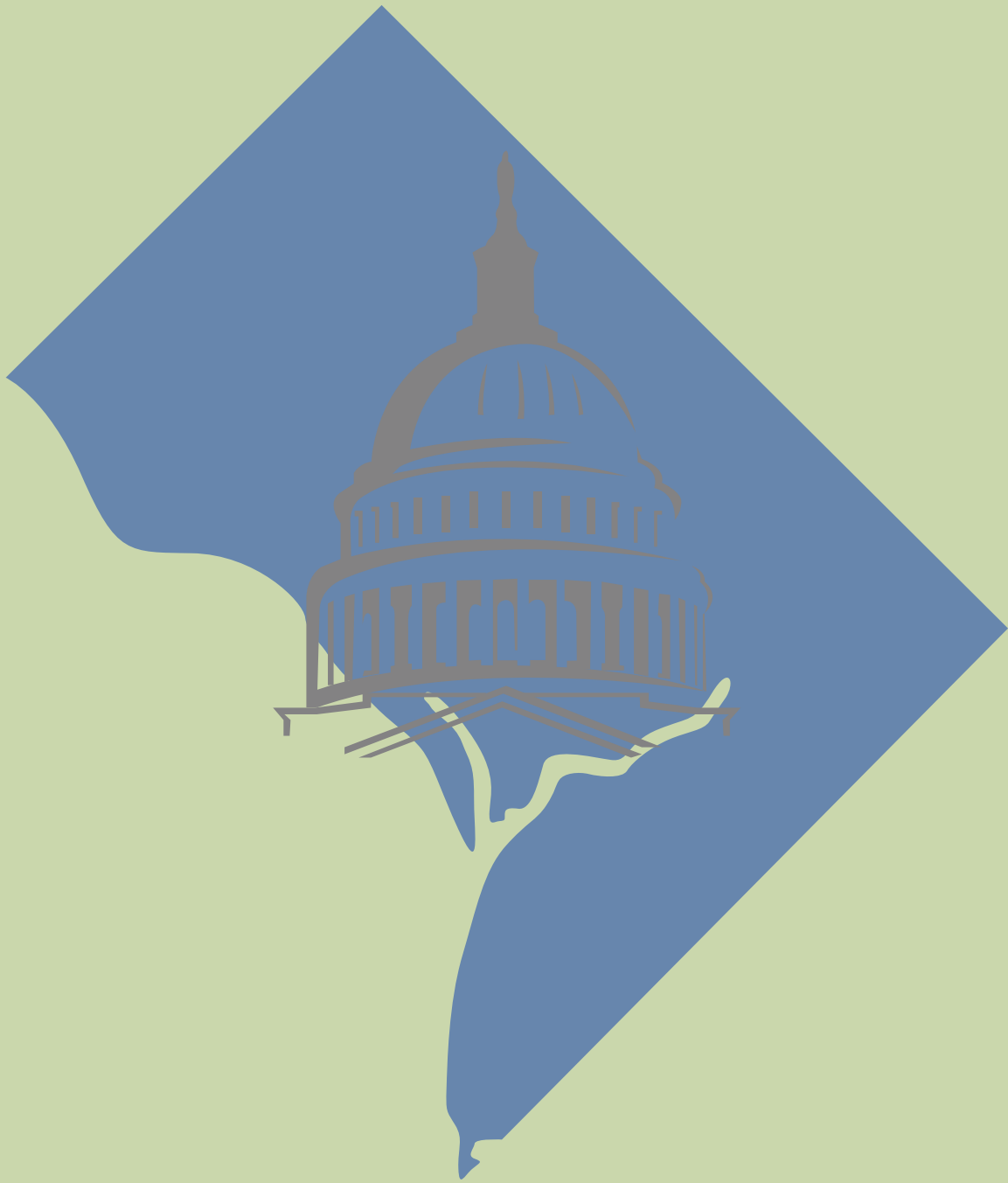
If you don't remember your Username or Password, use the Forgot Password Link on the DCLTA website by entering the email address associated with your member record. Please contact the DCLTA office at 202-318-0207 if you have any questions or have trouble logging in. We appreciate your support of the DC Land Title Association.

5. CONDITIONS, RULES & REGULATIONS – EXHIBITORS PLEASE SIGN AND READ

- DCLTA is not liable for any loss sustained by the participant as a result of the participant's failure to access the seminar website or as a result of any breakdowns, software errors, incomplete or inaccurate transfer of information. The person signing this application on the exhibitor's behalf shall be deemed to have full authority to do so and shall have no right to claim against DCLTA that such person or persons did not have authority. The exhibitor is responsible for creating all content for the tabletop.
- The exhibitor now agrees to indemnify and hold harmless DCLTA management, its officers agents and employees against all cost, claims, demands, proceedings, liability, losses or expenses (including reasonable legal fees) whatsoever made against or incurred by DCLTA as a result of related to or arising in connection with (i) a breach of these terms by the exhibitor, and (ii) any claims brought against DCLTA that the content or any services or software supplied by exhibitor infringe, violate, or trespass or constitute the unauthorized use or misappropriation of any intellectual property from a third party. Exhibitors will only promote products and services regularly sold by them. No products and/or services shall be directly sold from within the conference platform. No virtual tabletops may be shared or sublet without prior written permission of DCLTA. Failure to comply is deemed a cause of cancellation of space.
- All cancellations must be submitted to DCLTA in writing and will be officially dated when received by DCLTA. Cancellations will be accepted at the sole discretion of DCLTA. A \$100 processing fee will apply to all cancellations regardless of the cancellation date. DCLTA retains the right to resell any space canceled by the exhibitor. No refunds after May 1, 2024 will be issued.
- I realize that I and/or my products may be included in the publicity of photos. With this, give my consent to DCLTA to use in future promotional materials. Completing this form serves DCLTA notice that you agree to be contacted by mail, phone, fax and/or e-mail.

Client's Name (please print) \_\_\_\_\_

Client's Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_



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**DISTRICT OF COLUMBIA LAND TITLE ASSOCIATION**  
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